



BUSINESS LINK GATE (BLG)

Company Profile | Saudi Market Entry & Strategic Business Development

Your Gateway to Business in Saudi Arabia



About Us

Business Link Gate (BLG) is a business development and strategic partnerships company focused on connecting international companies, investors, and business leaders with opportunities in the Kingdom of Saudi Arabia.

We support international businesses throughout their journey into the Saudi market, from company establishment and business registration to market entry support, strategic partnerships, expansion. By combining business advisory, corporate setup coordination, institutional relationship development, and cross-border collaboration, we help companies navigate the local business environment and establish a foundation for long-term success.

Our approach goes beyond introductions. We work to understand each client's objectives, identify relevant opportunities, and support the development of meaningful business relationships that create sustainable value.

Our Vision

To become a trusted gateway for international companies and investors seeking to establish, develop, and expand their businesses in Saudi Arabia.

Our Mission

To simplify market entry, facilitate business establishment, connect international expertise with local opportunities, and support sustainable commercial partnerships that contribute to Saudi Arabia's economic growth.



Our Core Services

01

Company Formation & Business Registration

Supporting local and international entrepreneurs and businesses with company establishment and registration procedures in Saudi Arabia, including:

- Guidance on selecting an appropriate legal entity and company structure.
- Coordination of company name reservation and commercial registration procedures.
- Assistance with preparing incorporation documents and applications.
- Coordination of articles of association and related corporate documentation, where applicable.
- Guidance on ownership structures and partner arrangements.
- Support with amendments to company details and commercial registration information.

02

Saudi Market Entry & Business Setup Support

Helping international companies navigate the administrative and commercial requirements associated with entering the Saudi market.

- Initial guidance on market entry options and establishment requirements.
- Coordination with relevant authorities and licensed service providers.
- Guidance on applicable investment registration or licensing requirements for foreign investors.
- Support with identifying the appropriate business activities and registration requirements.
- Coordination of post-registration administrative procedures.
- Assistance in identifying suitable local partners, suppliers, and service providers.

03

Government Procedures & Corporate Documentation

Coordinating the administrative steps that companies may need to complete following incorporation, according to their legal structure and activities.

- Guidance on opening establishment files with relevant authorities.
 - Coordination of applicable registrations with the Ministry of Human Resources and Social Development.
 - Guidance on Zakat, Tax and Customs Authority registration requirements.
 - Support with Chamber of Commerce registration or subscriptions, where applicable.
 - Coordination of municipal permits and sector-specific licenses, when required.
 - Assistance with tracking applications, documentation, and administrative requirements.
- All procedures depend on the company's legal form, business activity, and applicable regulations.

04

Corporate Banking & Business Infrastructure Coordination

Supporting companies in preparing for operational readiness after establishment.

- Guidance on corporate bank account opening requirements.
- Coordination of document preparation for bank applications.
- Support with identifying suitable banking and business service providers.
- Guidance on business email, website, and corporate identity setup through specialized providers.
- Coordination of operational service requirements according to the client's needs.

Bank account approval remains subject to the bank's due diligence and requirements.

05

Business Development & Strategic Partnerships

Helping companies identify opportunities, establish commercial relationships, and develop a sustainable presence in Saudi Arabia.

- Identifying potential strategic partners and commercial counterparties.
- Facilitating business meetings and professional introductions.
- Supporting partnership discussions and commercial cooperation.
- Developing business relationships with relevant public- and private-sector stakeholders.
- Supporting local business development and expansion initiatives.

06

International Business & Investment Attraction

Connecting international businesses and investment interests with relevant opportunities in Saudi Arabia.

- Identifying companies interested in establishing or expanding operations in the Kingdom.
- Supporting engagement with relevant investment and business stakeholders.
- Facilitating discussions around potential projects and strategic collaborations.
- Connecting project owners and businesses with potential strategic partners.
- Supporting international cooperation and cross-border business development.

Regulated investment activities and investment-related services are subject to applicable licensing requirements.

07



Business Advisory & Market Research

Providing tailored support to companies planning to establish or grow their presence in Saudi Arabia.

- Preliminary market and business environment assessments.
- Business expansion planning and strategic positioning.
- Identification of potential customers, suppliers, and commercial opportunities.
- Business development recommendations and partnership strategies.
- Coordination with relevant professional advisers for specialized legal, tax, accounting, and regulatory matters.

08



Supplier Registration & Corporate Qualification Support

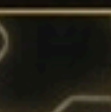
Assisting companies seeking to build relationships with major organizations and participate in commercial opportunities.

- Guidance on supplier registration requirements.
- Coordination of vendor registration applications and documentation.
- Support with preparing company profiles and qualification documents.
- Assistance with identifying relevant procurement and business development channels.
- Coordination of submissions to major companies and relevant organizations, subject to their individual requirements.

Registration or qualification does not guarantee approval, contracts, or procurement opportunities.

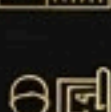
Industries We Serve

We seek to support businesses and develop partnerships across a diverse range of industries, including:

-  • Technology, Artificial Intelligence & Digital Infrastructure
-  • Healthcare & Life Sciences
-  • Industrial & Manufacturing
-  • Real Estate & Construction
-  • Hospitality & Tourism
-  • Logistics & Supply Chain
-  • Energy & Sustainability
-  • Infrastructure & Smart Cities
-  • Engineering & Professional Services
-  • Emerging Technologies and Innovative Ventures

Who We Work With

Our services are designed for:

-  • International companies entering the Saudi market.
-  • Foreign entrepreneurs and investors seeking establishment guidance.
-  • Established businesses expanding their Saudi operations.
-  • Saudi companies seeking international partnerships.
-  • Technology companies and innovative ventures.
-  • Industrial manufacturers and international suppliers.
-  • Project owners, developers, and strategic business partners.
-  • Companies seeking corporate registration and administrative coordination.

Why Business Link Gate?

01

End-to-End Market Entry Support:

Coordinated assistance from initial establishment planning through registration and operational preparation.

02

Local Market Understanding:

Practical guidance on the Saudi business environment, administrative requirements, and potential commercial opportunities.

03

Strategic Connectivity:

Helping businesses connect with relevant stakeholders, potential partners, and service providers.

04

Integrated Business Services:

Bringing company establishment coordination, business development, advisory, and partnership support together under one business relationship.

05

Long-Term Partnership Mindset:

Building relationships around clients' objectives, business growth, and sustainable commercial value.

Our Commitment:

At Business Link Gate, we believe entering a new market should be a structured and well-coordinated process. We aim to serve as a reliable business partner for companies seeking to establish their presence in Saudi Arabia, navigate company formation and administrative procedures, develop strategic relationships, and identify opportunities for growth. By combining business setup coordination with strategic connectivity and market development, we help our clients move from initial plans toward a stronger foundation for doing business in the Kingdom.

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